

SELECTED FINANCIAL DATA
as of March 31, 2016

Name of Industrial Bank	Location	Assets	Total Loans	Loan Loss Reserve	Deposits	Capital	Net Income	ROA	ROE
Balboa Thrift and Loan Association	Chula Vista	221,608	203,853	2,744	184,203	36,305	281	0.51%	3.10%
Community Commerce Bank	Claremont	185,284	128,815	3,436	97,633	51,471	608	1.31%	4.72%
Rancho Santa Fe Thrift & Loan Association	San Marcos	67,315	59,019	556	38,997	27,661	254	1.51%	3.67%